

# Identification and Estimation of Weakly Separable Models Without Monotonicity\*

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## Abstract

We study the identification and estimation of treatment effect parameters in non-separable models. In their seminal work, Vytlacil and Yildiz (2007) showed how to identify and estimate the average treatment effect of a dummy endogenous variable in a weakly separable model under a monotonicity condition. We also consider similar weakly separable models, but relax the monotonicity condition for identification. Our approach exploits information from the distribution of the outcome. To illustrate the advantage of our approach, we provide several examples of models where our approach can identify parameters of interest whereas existing methods cannot be applied because monotonicity fails. These include models with multiple unobserved disturbance terms such as the Roy model and multinomial choice models with dummy endogenous variables, as well as potential outcome models with endogenous random coefficients. Our proposed method applies to a wide class of models and is easy to implement. We also establish standard asymptotic properties such as consistency and asymptotic normality.

**JEL Classification:** C14, C31, C35

**Key Words** Weak Separability, Treatment Effects, Monotonicity, Endogeneity

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# 1 Introduction

Consider a weakly separable model with a binary endogenous variable:

$$Y = g(v(X, D), \varepsilon) \tag{1.1}$$

$$D = 1 \{ \theta(Z) - U > 0 \} \tag{1.2}$$

where  $v(X, D)$  is an unknown nonlinear index in the outcome equation (1.1) and  $D$  is a binary endogenous variable defined by the selection equation (1.2). Here  $X \in \mathbb{R}^{d_x}$  and  $Z \in \mathbb{R}^{d_z}$  are vectors of observable exogenous variables, which may have overlapping elements. We require an exclusion restriction that there is some element in  $Z$  excluded from  $X$ , similar to Vytlacil and Yildiz (2007). In the above system of equations  $(\varepsilon, U)$  are unobservable random variables. We assume  $(X, Z)$  are independent of  $(\varepsilon, U)$ , with the marginal distribution of  $U$  normalized to standard uniform distribution  $U(0, 1)$ .

Since Vytlacil and Yildiz (2007), other important work has considered identification and estimation of this or similar models, but under alternative conditions. Examples with binary endogenous variables include Han and Vytlacil (2017), Vuong and Xu (2017), Lewbel, Jacho-Chavez, and Encarnacion (2016), Khan, Maurel, and Zhang (2019). Work for models when the endogenous variable is continuous includes D'Haultfoeuille and Février (2015) and Torgovitsky (2015). Feng (2020) shows how to identify nonseparable triangular models where the endogenous variable is discrete and has larger support than the instrument variable. .

In the conventional potential outcome framework, two potential outcomes  $Y_1$  and  $Y_0$  satisfy

$$Y_D = g(v(X, D), \varepsilon) \text{ for } D = 0, 1.$$

and we only observe  $(Y, D, X, Z)$ , where  $Y = DY_1 + (1 - D)Y_0$ . In this model, as in Vytlacil and Yildiz (2007), we do not impose parametric distribution on the error term or a linear index structure. But unlike Vytlacil and Yildiz (2007), we do not impose any monotonicity structure; indeed, Vytlacil and Yildiz (2007) assumes that

$$E [g(v, \varepsilon) | U = u] \text{ is strictly increasing in } v \text{ for all } u. \tag{1.3}$$

In Sections 3 and 4 we provide some examples in which their monotonicity fails, but the average effect of the binary endogenous variable is still identified. In addition, as we

indicate below we allow for a weakly separable model with multiple indices, for example,  $v(X, D) = (v_1(X, D), v_2(X, D))$ .

In this paper, to begin with, we consider the identification and estimation of the average treatment effect of  $D$  on  $Y$ ,  $E(Y_1|X \in A)$ ,  $E(Y_0|X \in A)$  and  $E(Y_1 - Y_0|X \in A)$ , for some appropriate  $A$ , without the aforementioned monotonicity; indeed, for the case with vector-valued index  $v(X, D) = (v_1(X, D), v_2(X, D))$ , the monotonicity condition is no longer well defined.

Vuong and Xu (2017) recently established nonparametric identification of individual treatment effects in a fully nonseparable model that includes a binary endogenous regressor, without the nonlinear index structure. They assume  $\varepsilon$  is a scalar and  $g$  is strictly increasing in  $\varepsilon$ . In their setting, monotonicity in the outcome equation provides the identifying restriction to extrapolate information from local treatment effects to population treatment effects.

## 2 Identification

Generally speaking, our identification strategy will be based on the notion of *matching*<sup>1</sup>. Consider the identification of  $E(Y_1|X = x)$  for some  $x \in S_1$ , where  $S_d$  denotes the support of  $X$  given  $D = d \in \{0, 1\}$ . Note that because  $(\varepsilon, U) \perp (X, Z)$ ,

$$\begin{aligned} E(Y_1|X = x) &= E(Y_1|X = x, Z = z) \\ &= E(DY_1|X = x, Z = z) + E[(1 - D)Y_1|X = x, Z = z] \\ &= P(z)E(Y|D = 1, X = x, Z = z) + [1 - P(z)]E(Y_1|D = 0, X = x, Z = z) \end{aligned} \quad (2.1)$$

where  $P(z) \equiv E(D|Z = z)$ . The only term that is not directly identifiable on the right-hand side of (2.1) is

$$E(Y_1|D = 0, X = x, Z = z) = E[g(v(x, 1), \varepsilon)|U \geq P(z)].$$

The main idea behind our approach follows that of Vytlacil and Yildiz (2007), namely, which is to find some  $\tilde{x} \in S_0$  such that

$$v(x, 1) = v(\tilde{x}, 0) \quad (2.2)$$

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<sup>1</sup>See Ahn and Powell (1993), Chen, Khan, and Tang (2016), Vytlacil and Yildiz (2007), and more recently Auerbach (2019) for examples of papers that attain identification through matching.

so that

$$\begin{aligned} E(Y|D = 0, X = \tilde{x}, Z = z) &= E(Y_0|D = 0, X = \tilde{x}, Z = z) \\ &= E(g(v(\tilde{x}, 0), \varepsilon)|U \geq P(z)) = E(g(v(x, 1), \varepsilon)|U \geq P(z)). \end{aligned}$$

Unlike Vytlacil and Yildiz (2007), we utilize the full distribution of  $Y$  (rather than its first moment) while searching for such pairs of  $(x, \tilde{x})$  in (2.2). This allows us to relax the monotonicity condition in Vytlacil and Yildiz (2007).

For any  $p$  on the support of  $p(Z)$  given  $X = x$ , define for each value of  $y$ :

$$\begin{aligned} h_1^*(x, y, p) &= E(D1\{Y \leq y\} | X = x, P(Z) = p) \\ &= E[1\{U < P(Z)\} 1\{g(v(X, 1), \varepsilon) \leq y\} | X = x, P(Z) = p] \\ &= \int_0^p F_{g|u}(y; v(x, 1)) du, \end{aligned} \tag{2.3}$$

where

$$F_{g|u}(y; v(x, d)) \equiv E[1\{g(v(x, d), \varepsilon) \leq y\} | U = u]$$

with  $v(x, d)$  being a realized index at  $X = x$  and the expectation in the definition of  $F_{g|u}$  is with respect to the distribution of  $\varepsilon$  given  $U = u$ . The last equality in (2.3) holds because of independence between  $(\varepsilon, U)$  and  $(X, Z)$ . By construction,  $h_1^*(x, y, p)$  is directly identified from the joint distribution of  $(D, Y, X, Z)$  in the data-generating process. Furthermore, for any pair  $p_1 > p_2$ , define:

$$h_1(x, y, p_1, p_2) \equiv h_1^*(x, y, p_1) - h_1^*(x, y, p_2) = \int_{p_2}^{p_1} F_{g|u}(y; v(x, 1)) du.$$

Likewise, define

$$\begin{aligned} h_0^*(x, y, p) &= E((1 - D)1\{Y \leq y\} | X = x, P(Z) = p) \\ &= E[1\{U \geq P(Z)\} 1\{g(v(X, 0), \varepsilon) \leq y\} | X = x, P(Z) = p] \\ &= \int_p^1 F_{g|u}(y; v(x, 0)) du. \end{aligned}$$

and let

$$h_0(x, y, p_1, p_2) \equiv h_0^*(x, y, p_2) - h_0^*(x, y, p_1) = \int_{p_2}^{p_1} F_{g|u}(y; v(x, 0)) du.$$

Let  $P_x$  denote the support of  $p(Z)$  given  $X = x$ . It can be shown that for any  $x \in S_1$  and  $\tilde{x} \in S_0$ , and any  $y$ ,

$$h_1(x, y, p, p') = h_0(\tilde{x}, y, p, p') \text{ for all } p > p' \text{ on } P_x \cap P_{\tilde{x}}. \quad (2.4)$$

if and only if

$$F_{g|p}(y; v(x, 1)) = F_{g|p}(y; v(\tilde{x}, 0)) \text{ for all } p \in P_x \cap P_{\tilde{x}}. \quad (2.5)$$

Sufficiency is immediate from the definition of  $h_1$  **and**  $h_0$ . To see necessity, note that for all  $p > p'$  **on**  $P_x \cap P_{\tilde{x}}$ ,

$$\left. \frac{\partial h_1(x, y, \tilde{p}, p')}{\partial \tilde{p}} \right|_{\tilde{p}=p} = \left. \frac{\partial h_1^*(x, y, \tilde{p})}{\partial \tilde{p}} \right|_{\tilde{p}=p} = F_{g|p}(y; v(x_1, 1))$$

**and**

$$\left. \frac{\partial h_0(\tilde{x}, y, \tilde{p}, p')}{\partial \tilde{p}} \right|_{\tilde{p}=p} = - \left. \frac{\partial}{\partial \tilde{p}} h_0^*(\tilde{x}, y, \tilde{p}) \right|_{\tilde{p}=p} = F_{g|p}(y; v(\tilde{x}, 0)).$$

Thus (2.4) and (2.5) are equivalent.

We collect the assumptions for identification as follows:

ASSUMPTION A-1: The distribution of  $U$  is absolutely continuous with respect to Lebesgue measure.

ASSUMPTION A-2: The random vectors  $(U, \varepsilon)$  and  $(X, Z)$  are independent.

ASSUMPTION A-3: The random variable  $g(v(X, 1), \varepsilon)$  and  $g(v(X, 0), \varepsilon)$  have finite first moments conditional on  $U = u$  for all  $u \in [0, 1]$ .

ASSUMPTION A-4: For any  $(x, \tilde{x}) \in S_1 \times S_0$ ,  $F_{g|p}(y; v(x, 1)) = F_{g|p}(y; v(x, 0))$  holds for all  $y$  and  $p \in P_x \cap P_{\tilde{x}}$  if and only if  $v(x, 1) = v(\tilde{x}, 0)$ .

ASSUMPTION A-5:  $\Pr(X \in S_1) > 0$  and  $\Pr(X \in S_0) > 0$ .

Note that A-4 is weaker than Assumption 4 in Vytlacil and Yildiz (2007). Specifically, to identify pairs  $(x, \tilde{x})$  with  $v(x, 1) = v(\tilde{x}, 0)$ , Vytlacil and Yildiz (2007) matches the conditional mean  $E[g(v(x, 1), \varepsilon)|U = u]$  and  $E[g(v(\tilde{x}, 0), \varepsilon)|U = u]$  under the condition (Assumption 4) that  $E[g(t, \varepsilon)|U = p]$  is strictly increasing in  $t$ . In comparison, we achieve the same purpose by matching conditional distributions  $F_{g|p}(\cdot; v(x, 1))$  and  $F_{g|p}(\cdot; v(\tilde{x}, 1))$ . As we show in Section 3, in several important applications, the outcome  $Y$  is either discrete (e.g.

multinomial choices), or multi-dimensional with both discrete and continuous components (e.g., potential outcomes determined by a Roy model). In either cases, the latent index function  $v(\cdot)$  is vector-valued and the monotonicity condition in Vytlacil and Yildiz (2007) is not satisfied.

### 3 Examples

We now present several examples in which the latent indexes are multi-dimensional. In the first and third example, the monotonicity condition in Vytlacil and Yildiz (2007) are not satisfied; in the second example, the identification requires a generalization of the monotonicity condition into an invertibility condition in higher dimensions.

**Example 1. (Heteroskedastic shocks in outcome)** Consider a triangular system where a continuous outcome is determined by double indices  $v(X, D) \equiv (v_1(X, D), v_2(X, D))$ :

$$Y = g(v(X, D), \varepsilon) = v_1(X, D) + v_2(X, D)\varepsilon \text{ for } D \in \{0, 1\}.$$

The selection equation determining the actual treatment is the same as (1.2). In this case the concept of monotonicity in  $v \in \mathbb{R}^2$  is not well-defined, so the procedure proposed in Vytlacil and Yildiz (2007) is not suitable here<sup>2</sup>. Nevertheless we can apply the method in Section 2 to identify the average treatment effect by using the *distribution* of outcome to find pairs of  $x$  and  $\tilde{x}$  such that  $v(x, 1) = v(\tilde{x}, 0)$ . Assume the range of  $v_2(\cdot)$  is positive. To see the necessity in Assumption A4, note that

$$\begin{aligned} F_{g|u}(y; v(x, d)) &= E [v_1(x, d) + v_2(x, d)\varepsilon \leq y | U = u] \\ &= F_{\varepsilon|u} \left( \frac{y - v_1(x, d)}{v_2(x, d)} \right) \end{aligned}$$

for  $d = 0, 1$ . If the CDF of  $\varepsilon$  is increasing over  $\mathbb{R}$ , then for all  $y$  and  $x \in S_1$  and  $\tilde{x} \in S_0$ ,

$$F_{g|u}(y; v(x, 1)) = F_{g|u}(y; v(\tilde{x}, 0))$$

if and only if

$$\frac{y - v_1(x, 1)}{v_2(x, 1)} = \frac{y - v_1(\tilde{x}, 0)}{v_2(\tilde{x}, 0)}.$$

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<sup>2</sup>For this particular design, the approach proposed in Vuong and Xu (2017) should be valid. But it will not be for a slightly modified model, such as  $Y = v_1(X, D) + (e_2 + v_2(X, D) * e_1)$ , whereas ours will be.

Differentiating with respect to  $y$  yields

$$v_2(x, 1) = v_2(\tilde{x}, 0)$$

which in turn implies

$$v_1(x, 1) = v_1(\tilde{x}, 0).$$

Sufficiency in Assumption A-4 is straight-forward.

**Example 2. (Multinomial potential outcome)** Consider a triangular system where the outcome is multinomial. The multinomial response model has a long and rich history in both applied and theoretical econometrics. Recent examples in the semiparametric literature include Lee (1995), Ahn, Powell, Ichimura, and Ruud (2017), Shi, Shum, and Song (2018), Pakes and Porter (2014), Khan, Ouyang, and Tamer (2019). But unlike the work here, none of those papers allow for dummy endogenous variables or potential outcomes.

$$Y = g(v(X, D), \varepsilon) = \arg \max_{j=0,1,\dots,J} y_{j,D}^*$$

where

$$y_{j,D}^* = v_j(X, D) + \varepsilon_j \text{ for } j = 1, 2, \dots, J; y_{0,D}^* = 0.$$

In this case the index  $v \equiv (v_j)_{j \leq J}$  and the errors  $\varepsilon \equiv (\varepsilon_j)_{j \leq J}$  are both  $J$ -dimensional. The selection equation that determines  $D$  is the same as (1.2). In this case, we can replace  $1\{Y \leq y\}$  by  $1\{Y = y\}$  in the definition of  $h_1, h_0, h_1^*, h_0^*$  and  $F_{g|u}(\cdot; v)$ . Then for  $d = 0, 1$  and  $j \leq J$ ,

$$\begin{aligned} F_{g|u}(j; v(x, d)) &\equiv E[1\{g(v(x, d), \varepsilon) = j\} | U = u] \\ &= \Pr \{v_j(x, d) + \varepsilon_j \geq v_{j'}(x, d) + \varepsilon_{j'} \ \forall j' \leq J \mid U = u\}. \end{aligned}$$

By Ruud (2000) and Ahn, Powell, Ichimura, and Ruud (2017), the mapping from  $v \in \mathbb{R}^J$  to  $(F_{g|u}(j; v) : j \leq J) \in \mathbb{R}^J$  is smooth and invertible provided  $\varepsilon \in \mathbb{R}^J$  has non-negative density everywhere. This implies Assumption A-4.

**Example 3. (Potential outcome from the Roy model)** Consider a treatment effect model with an endogenous binary treatment  $D$  and with the potential outcome determined by a latent Roy model. The Roy model has also been studied extensively from an applied

and theoretical perspective. See for example the literature survey in Heckman and E.Vytlacil (2007) and the seminal paper in Heckman and Honoré (1990).

Here the observed outcome consists of two pieces: a continuous measure  $Y = DY_1 + (1 - D)Y_0$  and a discrete indicator  $W = DW_1 + (1 - D)W_0$  for  $d = 0, 1$ . These potential outcomes are given by

$$Y_d = \max_{j \in \{a,b\}} y_{j,d}^* \text{ and } W_d = \arg \max_{j \in \{a,b\}} y_{j,d}^*$$

where  $a$  and  $b$  index potential outcomes realized in different sectors, with

$$y_{j,d}^* = v_j(X, d) + \varepsilon_j.$$

The binary endogenous treatment  $D$  is determined as in the selection equation (1.2). For example,  $D \in \{1, 0\}$  indicates whether an individual participates in certain professional training program;  $W_d \in \{a, b\}$  indicates the potential sector in which the individual is employed,  $y_{j,d}^*$  is the potential wage from sector  $j$  under treatment  $D = d$ , and  $Y_d \in \mathbb{R}$  is the potential wage if the treatment status is  $D = d$ . As before, we maintain that  $(X, Z) \perp (\varepsilon, U)$ .

The parameter of interest is

$$\Pr\{Y_1 \leq y, W_1 = a | X\}$$

which by the independence  $(X, Z) \perp (\varepsilon, U)$  and by an application of the law of total probability can be decomposed into directly identifiable quantities and a counterfactual quantity

$$\begin{aligned} & \Pr\{Y_1 \leq y, W_1 = a | X = x, Z = z, D = 0\} \\ &= \Pr\{v_b(x, 1) + \varepsilon_b < v_a(x, 1) + \varepsilon_a \leq y | U \geq P(z)\}. \end{aligned} \quad (3.1)$$

Again, we seek to identify this counterfactual quantity by finding  $\tilde{x} \in S_0$  such that

$$v_a(x, 1) = v_a(\tilde{x}, 0) \text{ and } v_b(x, 1) = v_b(\tilde{x}, 0) \quad (3.2)$$

This would allow us to recover the r.h.s. of (3.1) as

$$\Pr\{Y_0 \leq y, W_0 = a | X = \tilde{x}, Z = z, D = 0\}.$$

To find such a pair of  $(x, \tilde{x})$ , define  $h_{d,W}(x, p, p')$ ,  $h_{d,W}^*(x, p)$  by replacing  $1\{Y \leq y\}$  with  $1\{W = a\}$  in the definition of  $h_d$ ,  $h_d^*$  in Section 2. Similarly, define  $h_{d,Y}(x, y, p, p')$ ,  $h_{d,Y}^*(x, y, p)$  by replacing  $1\{Y \leq y\}$  with  $1\{Y \leq y, W = a\}$  in the definition of  $h_d$ ,  $h_d^*$  in Section 2. Then

$$\begin{aligned} h_{d,W}(x, p_1, p_2) &= \int_{p_2}^{p_1} \Pr\{v_b(x, d) + \varepsilon_b < v_a(x, d) + \varepsilon_a | U = u\} du; \\ h_{d,Y}(x, y, p_1, p_2) &= \int_{p_2}^{p_1} \Pr\{v_b(x, d) + \varepsilon_b < v_a(x, d) + \varepsilon_a \leq y | U = u\} du; \end{aligned}$$

and  $h_{d,W}(x, p_1, p_2)$  and  $h_{d,Y}(x, y, p_1, p_2)$  are both identified over their respective domains by construction. Assume  $(\varepsilon_a, \varepsilon_b)$  is continuously distributed with positive density over  $\mathbb{R}^2$  conditional on all  $u$ . Then the statement

$$\begin{aligned} & \text{“}h_{1,W}(x, p, p') = h_{0,W}(\tilde{x}, p, p') \text{ and } h_{1,Y}(x, y, p, p') = h_{0,Y}(\tilde{x}, y, p, p') \\ & \text{for all } y \text{ and } p > p' \text{ on } P_x \cap P_{\tilde{x}}\text{”} \end{aligned}$$

holds true if and only if (3.2) holds. The intuition is that matching  $h_{1,W}(x, p, p') = h_{0,W}(\tilde{x}, p, p')$  ensures

$$v_a(x, 1) - v_b(x, 1) = v_a(\tilde{x}, 0) - v_b(\tilde{x}, 0); \quad (3.3)$$

while *additionally* matching  $h_{1,Y}(x, y, p, p') = h_{0,Y}(\tilde{x}, y, p, p')$  *at the same time* ensures that in addition to (3.3)

$$v_a(x, 1) = v_a(\tilde{x}, 0). \quad (3.4)$$

Combining (3.3) and (3.4) is equivalent to (3.2).

## 4 Extension

The identification strategy we have used so far requires matching exogenous variables  $x, \tilde{x}$  on  $S_0, S_1$ . In some cases, with the outcome being continuous, we can construct similar argument for identifying a counterfactual quantity in a treatment effect model by matching different elements on the support of continuous outcome. This approach was not investigated in Vytlacil and Yildiz (2007), which focused on the use of first moment of outcome. The following example illustrates this point.

**Example 4. (Potential outcome with random coefficients)** Random coefficient models are prominent in both the theoretical and applied econometrics literature. They permit a flexible way to allow for conditional heteroscedasticity and unobserved heterogeneity. See, for example Hsiao and Pesaran (2008) for a survey. Here we consider a treatment effect model where the potential outcome is determined through random coefficients:

$$Y = DY_1 + (1 - D)Y_0 \text{ where } Y_d = (\alpha_d + X'\beta_d) \text{ for } d = 0, 1$$

and the binary endogenous treatment  $D$  is determined as in the selection equation (1.2). The *random* intercepts  $\alpha_d \in \mathbb{R}$  and the *random* vectors of coefficients  $\beta_d$  are given by

$$\alpha_d = \bar{\alpha}_d(X) + \eta_d \text{ and } \beta_d = \bar{\beta}_d(X) + \varepsilon_d$$

where for any  $x$  and  $d = 0, 1$ ,  $(\bar{\alpha}_d(x), \bar{\beta}_d(x)) \in \mathbb{R}^{K+1}$  is a vector of constant parameters while  $\eta_d \in \mathbb{R}$  and  $\varepsilon_d \in \mathbb{R}^K$  are unobservable noises.

As in Vytlacil and Yildiz (2007), assume some elements in  $Z$  in the selection equation are excluded from  $X$ . We allow the vector of unobservable terms  $(\epsilon_1, \epsilon_0, \eta_0, \eta_1, U)$  to be arbitrarily correlated. We also assume that

$$(X, Z) \perp (\epsilon_1, \epsilon_0, \eta_0, \eta_1, U), \quad (4.1)$$

with the marginal distribution of  $U$  normalized to standard uniform, so that  $\theta(Z)$  is directly identified as  $P(Z) \equiv E(D|Z = z)$ .

In this example our goal is to identify the conditional distribution of  $Y_d$  given  $X = x$  for  $d = 0, 1$ . From this result we can identify parameters of interest such as average treatment effects, quantile treatment effects, etc. Let  $G_{P|x}$  denote the conditional distribution of  $P \equiv P(Z)$  given  $X = x$ , which is directly identifiable from the data-generating process. By construction,

$$\Pr\{Y_1 \leq y|X = x\} = \int \Pr\{Y_1 \leq y|X = x, P = p\} dG_{P|x}(p),$$

where

$$\begin{aligned} & \Pr\{Y_1 \leq y|X = x, P = p\} \\ &= E[D1\{Y_1 < y\}|X = x, P = p] + E[(1 - D)1\{Y_1 < y\}|X = x, P = p]. \end{aligned}$$

The first term on the right-hand side is identified as

$$E[D1\{Y \leq y\}|X = x, P = p],$$

while the second term is counterfactual and can be written as

$$\begin{aligned} \phi_0(x, y, p) &\equiv E[1\{U \geq P\}1\{\alpha_1 + X'\beta_1 \leq y\}|X = x, P = p] \\ &= E[1\{U \geq p\}1\{\bar{\alpha}_1(x) + \eta_1 + x'(\bar{\beta}_1(x) + \varepsilon_1) \leq y\}] \\ &= \int_p^1 \Pr\{\eta_1 + x'\varepsilon_1 \leq y - \bar{\alpha}_1(x) - x'\bar{\beta}_1(x)|U = u\} du. \end{aligned}$$

For any  $p$  on the support of  $P$  given  $X = x$ , define

$$\begin{aligned} h_1^*(x, y, p) &\equiv E[D1\{Y \leq y\}|X = x, P = p] \\ &= E[1\{U < P\}1\{\alpha_1 + X'\beta_1 \leq y\}|X = x, P = p] = E[1\{U < p\}1\{\alpha_1 + x'\beta_1 \leq y\}] \\ &= \int_0^p \Pr\{\eta_1 + x'\varepsilon_1 \leq y - \bar{\alpha}_1(x) - x'\bar{\beta}_1(x)|U = u\} du, \end{aligned}$$

where the second equality uses (4.1). Likewise, under (4.1) we have:

$$\begin{aligned} h_0^*(x, y, p) &\equiv E[(1 - D)1\{Y \leq y\} | X = x, P = p] \\ &= \int_p^1 \Pr\{\eta_0 + x'\epsilon_0 \leq y - \bar{\alpha}_0(x) - x'\bar{\beta}_0(x) | U_i = u\} du. \end{aligned}$$

Assume<sup>3</sup>

$$F_{(\eta_1, \epsilon_1) | U=u} = F_{(\eta_0, \epsilon_0) | U=u} \text{ for all } u \in [0, 1]. \quad (4.2)$$

Under (4.2), we have

$$\phi_0(x, y, p) = \int_p^1 \Pr\{\eta_0 + x'\epsilon_0 \leq y - \bar{\alpha}_1(x) - x'\bar{\beta}_1(x) | U = u\} du. \quad (4.3)$$

Suppose for each pair  $(x, y)$  we can find  $t(x, y)$  such that

$$y - \bar{\alpha}_1(x) - x'\bar{\beta}_1(x) = t(x, y) - \bar{\alpha}_0(x) - x'\bar{\beta}_0(x).$$

Then by construction

$$\begin{aligned} h_0^*(x, t(x, y), p) &\equiv \int_p^1 \Pr\{\eta_0 + x'\epsilon_0 \leq t(x, y) - \bar{\alpha}_0(x) - x'\bar{\beta}_0(x) | U = u\} du \\ &= \int_p^1 \Pr\{\eta_0 + x'\epsilon_0 \leq y - \bar{\alpha}_1(x) - x'\bar{\beta}_1(x) | U = u\} du = \phi_0(x, y, p) \end{aligned}$$

because of (4.3). Thus the counterfactual  $\phi_0(x, y, p)$  would be identified as  $h_0^*(x, t(x, y), p)$ .

It remains to show that for each pair  $(x, y)$  we can uniquely recover  $t(x, y)$  using quantities that are identifiable in the data-generating process. To do so, we define two auxiliary functions as follows: for  $p_1 > p_2$  on the support of  $P$  given  $X = x$ , let

$$\begin{aligned} h_1(x, y, p_1, p_2) &\equiv h_1^*(x, y, p_1) - h_1^*(x, y, p_2) \\ &= \int_{p_2}^{p_1} \Pr\{\eta_1 + x'\epsilon_1 < y - \bar{\alpha}_1(x) - x'\bar{\beta}_1(x) | U = u\} du; \end{aligned}$$

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<sup>3</sup>This type of distributional equality assumption generalizes the exact equality of  $\epsilon_1, \epsilon_0$  as can be found in for example Vytlacil and Yildiz (2007). Distributional equality has been used to motivate the *rank similarity* condition imposed frequently in the econometrics literature- see for example Chernozhukov and Hansen (2005), Frandsen and Lefgren (2018), Dong and Shen (2018), Chen and Khan (2014).

and

$$\begin{aligned} h_0(x, y, p_1, p_2) &\equiv h_0^*(x, y, p_2) - h_0^*(x, y, p_1) \\ &= \int_{p_2}^{p_1} \Pr\{\eta_0 + x'\epsilon_0 < y - \bar{\alpha}_0(x) - x'\bar{\beta}_0(x) | U = u\} du. \end{aligned}$$

Suppose  $\eta_d + x'\epsilon_d$  is continuously distributed over  $\mathbb{R}$  for all values of  $x$  conditional on all  $u \in [0, 1]$ . Then for any fixed pair  $(x, y)$  and  $p_1 < p_2$ ,

$$h_1(x, y, p_1, p_2) = h_0(x, t(x, y), p_1, p_2)$$

if and only if

$$t(x, y) = y - \bar{\alpha}_1(x) - x'\bar{\beta}_1(x) + \bar{\alpha}_0(x) + x'\bar{\beta}_0(x).$$

To see this, suppose  $t(x, y) > y - \bar{\alpha}_1(x) - x'\bar{\beta}_1(x) + \bar{\alpha}_0(x) + x'\bar{\beta}_0(x)$ , then (4.2) implies that  $h_0(x, t(x, y), p_1, p_2) > h_1(x, y, p_1, p_2)$ . A symmetric argument establishes a similar statement with “>” replaced by “<”. This establishes our desired result.

## 5 Estimation

Here we outline estimation procedures from a random sample of the observed variables that are motivated by our identification results. We will first describe an estimation procedure for the parameter  $E[Y_1]$  in the first three examples. Let  $P_x$  to denote the support of  $P(Z)$  given  $X = x$ ,  $f_p(\cdot|x)$  denote the density of  $P(Z)$  given  $X = x$ , and

$$P_x^c = \{p: f_p(p|x) > c\} \text{ for a known } c > 0,$$

and for simplicity assume a strong overlap condition that

$$1 - c_0 > P(Z) > c_0 \text{ for a known } c_0 > 0,$$

Define a measure of distance between  $h_1(x_1, \cdot)$  and  $h_0(x_0, \cdot)$

$$\begin{aligned} &\|h_1(x_1, \cdot) - h_0(x_0, \cdot)\| \\ &= \left\{ \int \int \int \left( \int_{p_1}^{p_2} (F_{g|u}(y; v(x_1, 1)) - F_{g|u}(y; v(x_0, 0))) du \right)^2 I(p_1, p_2 \in P_x^c) w(y) dy dp_1 dp_2 \right\}^{1/2} \end{aligned}$$

where  $w(y)$  is a chosen weight function. Consider the case when  $h_1(x, y, p_1, p_2)$ ,  $h_0(x, y, p_1, p_2)$  and  $P(z)$  are known. For any given  $X_i$ , let  $\tilde{X}_i$  be such that

$$\left\| h_1(X_i, \cdot) - h_0(\tilde{X}_i, \cdot) \right\| = 0$$

which, under Assumption A-4 in Section 2, is equivalent to

$$v(X_i, 1) = v(\tilde{X}_i, 0).$$

Define

$$\hat{Y}_i = E(Y|D = 0, \|h_1(X_i, \cdot) - h_0(X, \cdot)\| = 0, P = P_i).$$

Note that the conditional expectation on the right-hand side is equal to  $E[Y|D = 0, v(X, 0) = v(X_i, 1), P = P_i]$ , which in turn equals  $E[Y_1|D = 0, X = X_i, P = P_i]$ . Then, following the discussion above, we define the following estimator for  $\Delta \equiv EY_1$ :

$$\hat{\Delta} = \frac{1}{n} \sum_{i=1}^n \left( D_i Y_i + (1 - D_i) \hat{Y}_i \right)$$

or a **weighted version**

$$\hat{\Delta}_w = \frac{\frac{1}{n} \sum_{i=1}^n 1 \{X_i \in A\} \left( D_i Y_i + (1 - D_i) \hat{Y}_i \right)}{\frac{1}{n} \sum_{i=1}^n 1 \{X_i \in A\}}$$

Limiting distribution theory for each of these estimators follows from identical arguments in Vytlačil and Yildiz (2007). Here we formally state the theorem for the first estimator:

**Theorem 5.1** *Under Assumptions A-1 to A-5, and the additional assumption that  $Y_1$  has positive and finite second moment, then we have*

$$\sqrt{n}(\hat{\Delta} - \Delta) \xrightarrow{d} \mathbb{N}(0, V)$$

where

$$V = \text{Var}(E[Y_1|X, P, D]) + E[P\text{Var}(Y_1|X, P, D = 1)]$$

Now we describe an estimation procedure for the distributional treatment effect in Example 4, where we had a model with random coefficients. In this case, the parameter of interest is for a chosen value of the scalar  $y$ ,

$$\Delta_2 = \Pr\{Y_1 \leq y\}.$$

First, for fixed values of  $y$  and  $p_1 > p_2$ , we propose to estimate  $t(x, y)$  as

$$\hat{t}(x, y, p_1, p_2) = \arg \min_t (h_1(x, y, p_1, p_2) - h_0(x, t, p_1, p_2))^2$$

and then average over values of  $p_1, p_2$ :

$$\hat{\tau}(x, y) = \frac{1}{n(n-1)} \sum_{i \neq j} I[P_i > P_j] \hat{t}(x, y, P_i, P_j)$$

An infeasible estimator for the parameter  $\Delta_2 \equiv P(Y_1 \leq y)$ , which assumes  $t(x, y)$  is known, would be

$$\hat{\Delta}_2(y) = \frac{1}{n} \sum_{i=1}^n (D_i 1\{Y_i \leq y\} + (1 - D_i) 1\{Y_i \leq t(X_i, y)\}).$$

In practice, for feasible estimation, one needs to replace  $t(x, y)$  by its estimator  $\hat{\tau}(x, y)$ .

## 6 Simulation Study

This section presents simulation evidence for the performance of the proposed estimation procedures described in Section 5, for both the Average Treatment Effect and the Distributional Treatment Effect. We report results for both our proposed estimator and that in Vytlačil and Yildiz (2007), for several designs. These include designs where the said monotonicity condition fails, and designs where the disturbance terms in the outcome equation are multidimensional.

Throughout all designs we model the treatment or dummy endogenous variable as

$$D = I[Z - U > 0]$$

where  $Z, U$  are independent standard normal. We experiment with the following designs for the outcome

### Design 1

$$Y = X + 0.5 \cdot D + \epsilon$$

where  $X$  is standard normal,  $(\epsilon, U)$  were distributed bivariate normal, each with mean 0 and variance 1, with correlations of 0, 0.25, 0.5.

## Design 2

$$Y = I[X + 0.5 \cdot D + \epsilon > 0]$$

where  $X$  is distributed standard normal,  $(\epsilon, U)$  were distributed bivariate normal, each with mean 0 and variance 1, with correlations of 0,0.25,0.5.

## Design 3

$$Y = X + 0.5 \cdot D + (X + D) \cdot \epsilon$$

where  $X$  is distributed standard normal,  $(\epsilon, U)$  were distributed bivariate normal, each with mean 0 and variance 1, with correlations of 0,0.25,0.5.

## Design 4

$$Y = (X + 0.5 \cdot D + \epsilon)^2$$

where  $X$  is distributed standard normal,  $(\epsilon, U)$  are distributed bivariate normal, each with mean 0 and variance 1, with correlations of 0,0.25,0.5.

We note that the monotonicity condition is satisfied in Design 1, and Design 2 but fails in the other two. For each of these designs, we report results for estimating the parameter  $E[Y_1]$ , which denotes the expected value for the outcome variable if  $D = 1$ . The two estimators used in the simulation study were the one proposed in Section 5 and the method proposed in Vytlacil and Yildiz (2007). The summary statistics, scaled by the true parameter value, Mean Bias, Median Bias, Root Mean Squared Error, (RMSE), and Median Absolute Deviation (MAD) were evaluated for sample sizes of 100, 200, 400 for 401 replications. Results are reported in Tables 1 to 4. In implementing each of the two procedures, for our procedures we assumed the propensity score function was known, conducted next stage estimation using a nonparametric kernel estimator with normal kernel function, and a bandwidth of  $n^{-1/5}$ . This rate reflects “undersmoothing” as there are two regressors, the propensity score and the regressor  $X$ . For the estimator in Vytlacil and Yildiz (2007), which involved the derivative of conditional expectation functions as well, estimating these functions nonparametrically gave very unstable results so we report results for an infeasible version of their estimator, assuming such functions, as well as the propensity scores, were known.

To implement the second stage of our proposed procedure, in calculating the distance  $\|h_1(x_i, \cdot) - h_0(x_0, \cdot)\|$  we used an evenly space grid of values for  $y$ , and selected  $n/50$  grid points, with  $n$  denoting the sample size. This was only for for Designs 1,3,4, where the observed outcome variable had continuous support.

The results indicate the desirable properties of our proposed procedure, generally agreeing with Theorem 5.1. In all designs our estimator has small values for bias and RMSE, with the value of RMSE decreasing with the sample size. In contrast, the procedure based on Vytlacil and Yildiz (2007) only performs well in Designs 1 and 2, with values of bias and RMSE comparable to those using our method. As in our procedure these values decrease with the sample size, which is also to be expected, as the monotonicity condition rely on is satisfied in these designs. The RMSE values are smaller using their approach, which is to be expected since reported results are for the infeasible version where we assumed the expectation functions and their derivatives were known.

For designs 3 and 4, where monotonicity is violated, the procedure proposed in Vytlacil and Yildiz (2007) does not work well. In design 3 in Table 3 both the bias and RMSE are generally increasing with the sample size. Results for their estimator are better in design 4, but the bias hardly converges with the sample size and is much larger compared to our estimator.

We also simulated data from a model with dummy endogenous variable and potential outcomes determined by random coefficients. It is important to note that for this design, the original matching idea in Vytlacil and Yildiz (2007) does not apply. This is because different values of  $x$  lead to different distribution of the composite error  $\eta_d + x'\epsilon_d$ . Our contribution in Section 4 is to propose a new approach based on matching different values of outcome  $y$ , rather than the regressors  $x$ . Based on the counterfactual framework discussed in Section 4, here the treatment variable  $D$  was modeled as the same way as the dummy endogenous variable above. Similarly the regressor  $X$  was standard normal. For both  $Y_0, Y_1$  the random intercepts were modeled as constants (0 and 1, respectively) and the additive error terms were each standard normal. For the random slopes, the means were 1 and 2 respectively, and the additive error terms were also standard normal, independent of all other disturbance terms and each other. Here we use the procedure in Section 4 to estimate the parameter  $\Delta_2 = P(Y_1 < y)$ , where in the simulation we set  $y = 1$ . The same four summary statistics are reported for sample sizes 100,200,400, based on 401 replications. Results for this random coefficients design are reported in Table 5.

The estimator proposed in Section 5 performs well; but the bias and RMSE are much small at 400 observations compared to 100 and 200 observations, indicating convergence at the parametric rate

Design 1

$\rho_v$	CKT			VY		
	0	1/4	1/2	0	1/4	1/2
n=100						
MEAN BIAS	-0.0170	0.0229	-0.0435	-0.1302	-0.1676	-0.2018
MEDIAN BIAS	-0.0137	0.0124	-0.0653	-0.1318	-0.1678	-0.2087
RMSE	0.4936	0.4800	0.4945	0.3308	0.3337	0.3546
MAD	0.3289	0.3328	0.3156	0.2200	0.2271	0.2546
n=200						
MEAN BIAS	0.0032	-0.0024	-0.0069	-0.0864	-0.1299	-0.1766
MEDIAN BIAS	-0.0102	-0.0141	-0.0314	-0.0934	-0.1277	-0.1679
RMSE	0.3355	0.3367	0.3521	0.2293	0.2457	0.2711
MAD	0.2240	0.2228	0.2517	0.1594	0.1676	0.1865
n=400						
MEAN BIAS	-0.0187	0.0101	-0.0055	-0.0584	-0.11134	-0.1593
MEDIAN BIAS	-0.0261	0.0128	-0.0065	-0.0592	-0.1162	-0.1572
RMSE	0.2496	0.2489	0.2578	0.2049	0.1867	0.2167
MAD	0.1523	0.1732	0.1659	0.1197	0.1345	0.1605

Design 2

$\rho_v$	CKT			VY		
	0	1/4	1/2	0	1/4	1/2
n=100						
MEAN BIAS	-0.0081	-0.0076	-0.0061	-0.0871	-0.0190	-0.0383
MEDIAN BIAS	-0.0112	-0.0012	-0.0066	-0.0858	-0.0189	-0.0384
RMSE	0.1138	0.1106	0.1102	0.1142	0.0814	0.0934
MAD	0.0763	0.0761	0.0759	0.0872	0.0545	0.0639
n=200						
MEAN BIAS	-0.0033	-0.0097	-0.0085	-0.0306	-0.0323	-0.0675
MEDIAN BIAS	-0.0041	-0.0085	-0.0076	-0.0299	-0.0326	-0.0657
RMSE	0.0776	0.0794	0.0753	0.0627	0.0667	0.0857
MAD	0.0538	0.0525	0.0496	0.0424	0.0459	0.0671
n=400						
MEAN BIAS	-0.0056	-0.0047	-0.092	-0.0229	-0.0378	-0.0239
MEDIAN BIAS	-0.0061	-0.0034	-0.0098	-0.0224	-0.0378	-0.0237
RMSE	0.048	0.0549	0.0538	0.0453	0.0540	0.0459
MAD	0.0357	0.0380	0.0386	0.0308	0.0401	0.0313

Design 3

$\rho_v$	CKT			VY		
	0	1/4	1/2	0	1/4	1/2
n=100						
MEAN BIAS	0.0109	0.0397	-0.0671	-0.1509	-0.2875	-0.4207
MEDIAN BIAS	0.0151	0.0227	-0.0939	-0.1590	-0.2918	-0.4262
RMSE	0.5089	0.2737	0.4853	0.3524	0.4199	0.5289
MAD	0.3395	0.2447	0.3105	0.2419	0.30898	0.4310
n=200						
MEAN BIAS	0.0322	0.0143	-0.0311	-0.1273	-0.2559	-0.3875
MEDIAN BIAS	0.0159	0.0054	-0.0543	-0.1310	-0.2553	-0.3884
RMSE	0.3487	0.3444	0.3455	0.2622	0.3407	0.4475
MAD	0.2317	0.2297	0.2552	0.1782	0.2624	0.3884
n=400						
MEAN BIAS	0.0088	0.0269	-0.0294	-0.0962	-0.2247	-0.3708
MEDIAN BIAS	0.0007	0.0244	-0.0309	-0.0982	-0.2255	-0.3769
RMSE	0.2578	0.2557	0.2549	0.1920	0.2764	0.4037
MAD	0.1649	0.1733	0.1606	0.1354	0.2283	0.3769

Design 4

$\rho_v$	CKT			VY		
	0	1/4	1/2	0	1/4	1/2
n=100						
MEAN BIAS	-0.0097	-0.0070	0.0019	-0.0691	-0.0898	-0.1066
MEDIAN BIAS	-0.0233	-0.0101	-0.0240	-0.0799	-0.0925	-0.1178
RMSE	0.1893	0.2085	0.2126	0.1546	0.1630	0.1701
MAD	0.1398	0.1342	0.1374	0.1125	0.1178	0.1315
n=200						
MEAN BIAS	-0.0108	-0.0069	-0.0068	-0.0609	-0.0765	-0.0968
MEDIAN BIAS	-0.0148	-0.0033	-0.0099	-0.0674	-0.0769	-0.1017
RMSE	0.1372	0.1434	0.1424	0.1163	0.1262	0.1369
MAD	0.0949	0.0989	0.0953	0.0855	0.0887	0.1078
n=400						
MEAN BIAS	-0.0073	-0.0014	-0.0026	-0.0583	-0.0725	-0.0889
MEDIAN BIAS	-0.0149	-0.0023	-0.0029	-0.0610	-0.0751	-0.0887
RMSE	0.1084	0.0994	0.0989	0.0924	0.1007	0.1131
MAD	0.0697	0.0685	0.0654	0.0689	0.0788	0.0901

Design 5

$\rho_v$	CKT		
	0	1/4	1/2
n=100			
MEAN BIAS	0.0109	-0.0086	0.0038
MEDIAN BIAS	0.0000	-0.0064	0.0126
RMSE	0.1011	0.0979	0.0955
MAD	0.0600	0.0648	0.0652
n=200			
MEAN BIAS	-0.0050	-0.0150	0.0095
MEDIAN BIAS	-0.0100	-0.0161	0.0029
RMSE	0.0669	0.0669	0.0665
MAD	0.0400	0.0454	0.0457
n=400			
MEAN BIAS	0.0012	-0.0132	0.0074
MEDIAN BIAS	0.0049	-0.0162	0.0077
RMSE	0.0501	0.0494	0.0495
MAD	0.0349	0.0325	0.0360

## 7 Conclusion

In this paper we considered identification and estimation of nonseparable models with endogenous binary treatment. Existing approaches are based on a monotonicity condition, which is violated in important examples, including models with multiple unobserved idiosyncratic shocks. Such models arise in many important empirical settings, including Roy models and multinomial choice models with dummy endogenous variables, as well as treatment effect models with random coefficients. We establish novel identification results for these models which are constructive and conducive to estimation procedures which are easy to compute and whose limiting distributional properties follow from standard large sample theorems. A simulation study indicates adequate finite sample performance of our proposed methods.

The work here leaves open areas for future research. Our method requires the selection of the number and location of cutoff points, so a data driven method for selecting these would be useful. Furthermore, the relative efficiency of our proposed approach needs to be

explored, perhaps by deriving efficiency bounds for these new classes of models.

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